

JAPONICA PARTNERS 15 SEPTEMBER 2015 TELECONFERENCE RE A GLOBAL 5-STAR FINANCE MINISTER FOR GREECE

Christopher Magarian Transcript - Expertise and Skills Scorecard

Transcript from Christopher Magarian, Japonica Partners Finance Group Director:

1. **Overview:** Japonica has published an Expertise and Skills Scorecard to help aid selection of a global 5-star finance minister for Greece. We encourage all stakeholders, and especially those with influence on the selection process, to actually print and fill-in the Scorecard for potential Greece finance minister candidates. The process is working well, as political and business leadership, as well as ordinary citizens, have been filling in the scorecards and sending them to us. I'd like to take a minute and walk you through the Scorecard.
2. The Scorecard is available in both Greek and English on www.mostimportantreform.info.
3. As you see, this is an **Expertise and Skills Scorecard**.
4. Users will **Rate Candidates 1 to 5 Stars** in the skills and areas of expertise noted on the scorecard. One being the lowest rating, 5 being the highest or best rating.
5. The **Position** we are rating is **Greece Finance Minister**.
6. Start by filing in the **Candidate Name**.
7. The Scorecard has three **Areas of Expertise: Finance, Accounting, Turnaround Management**
8. And four **Skills**, referred to as "**MACC**": **Measuring, Analyzing, Creating value, Communicating**
9. This is where you enter the actual **one to 5-star ratings**
10. Evaluating candidates in these areas will help achieve the **imperative Goal** of a **Global 5-Star finance minister for Greece with expertise and skills to build trust and confidence** with its citizens, international partners, and global capital markets.
11. The next, and perhaps most important, section is **Directly applicable background experience and related performance**: High star rating candidates will have actual experience Measuring, Analyzing, Creating value, Communicating in the areas of finance, accounting, and turnaround management.
12. This means actual experience in managing budgets and financial statements, as well as capital markets and international relations. Generally, this does not mean teaching courses in economics or career politicians.
13. And finally a **Date of Scorecard**.
14. Encouraging the use of this scorecard will help ensure that Greece appoints a finance minister with the necessary skills and expertise to manage Greece's turnaround. Thank you.