Country Perspectives on Adoption of International Accounting Standards and Publishing an Opening Balance Sheet The Austrian Reform Experience GERHARD STEGER, LOS ANGELES, 29 APRIL 2016

Agenda

Why a budget reform? Key elements |. II. Focus: Accrual accounting & budgeting III. How to bring stakeholders on board IV. How to keep the reform going v. Achievements and challenges VI. Conclusion

Austria's Budget Reform: Facts & Figures

- Reform process started in late 1990ies
- Implementation in two steps: 2009, 2013 (central government) based on unanimous decision in Parliament
- Main reform drivers: Ministry of Finance and Court of Audit
- ► Key reform elements:
 - medium-term expenditure framework and enhanced budget flexibility
 - accrual budgeting and accounting
 - performance (including gender) budgeting
- External cost of reform: ~ 30 million €

Why Reform? – Fiscal Fog re Future

Traditional budgeting

Annual budget perspective dominant; no clear picture of medium-term (let alone longterm) developments

Reform

- Financial framework law:
 - ▶ 4 years ahead, rolling
 - expenditure, staff: legally binding ceilings (highly aggregated)
 - two kinds of ceilings: fixed/variable: countercyclical
 - strategy report: budget story
- ► Long-term fiscal projection (≥ 30 years) each 3 years

Enhanced Flexibility in Budget Execution Within Hard Ceilings

Traditional budgeting

- Huge number of legally binding line item appropriations
- Redeployments: scope quite limited
- Carry overs: scope quite limited (resulted in "decemberfever")

Reform

- Drastic reduction of legally binding budget positions (>1000 to 70)
- Scope for redeployments substantially enlarged
- Carry overs became general standard (even for different spending purposes than originally budgeted)

Why Reform? Fiscal Fog re Results for Citizens

Traditional budgeting

- Allocation of public money dominant
- Got a problem? Need more money!
- No focus on results for citizens and value for money
- Gender equality insufficient in practice

Reform

- Performance addressed on each budget level by a limited number (focus on top priorities) of
 - objectives (outcomes)
 - ► indicators
 - outputs (measures, activities)
- Impact assessment for draft legal acts and draft major projects
- Regular evaluation

Why Reform? Fiscal Fog re True and Fair View

Traditional budgeting

Cash-perspective dominant:

- risks not depicted in cash in blind spot
- true and fair view not provided

Reform

- Annual budget: Two statements (cash flow, operating)
- Balance sheet included in financial statement
- Fiscal risks & burden depicted (provisions, adjustments of value, write offs...)
- True and fair view: IPSAS-oriented accrual accounting & budgeting
- Regional and local govs apply accruals as of 2019/2020 (ONE system for all levels of gov)

Pragmatic Application of Accounting Standards to Opening Balance Sheet

- Opening balance sheet as of 1 January 2013: Full disclosure of assets and liabilities while minimizing time, effort and expenses
- Austrian opening balance sheet regulation provides a number of simplifications to reduce administrative burden without considerably affecting quality of information
 - flate-rate and comparative parameters used
 - measurement alternatives permitted
 - subsidiaries: valued at equity
- Building accruals expertise within public staff
- Watchdogs established to foster adequate application of standards

Practical Benefits of Accruals: Provisions

Financial risks disclosed:

- Provisions for contingent liabilities: Probability > 50 %
- Financial statement 2014 (central government):
 - ▶ provisions for guarantees: -2,8 bn €
 - ▶ provisions for cost of pending litigation: ~0,6 bn €
 - ▶ provisions for entitlements of staff (severance; jubilee; unused holiday): -2 bn €
 - ► annex: pension liabilities: ~ 307,5 bn €
- These risks are NOT disclosed in a "cash only" accounting and budgeting system.

Practical Benefits of Accruals: Adjustments of Value, Write Offs

Financial burden disclosed:

- Financial statement 2014 (central government):
 - ► write offs of shares: -1,25 bn €
 - ► adjustments of value of tax receivables: -4,45 bn €
- This burden is NOT disclosed in a "cash only" accounting and budgeting system.

Practical Benefits of Accruals: Order Now, Pay Later

Financial burden disclosed:

- Financial statement 2014: railway infrastructure
 - ► cash flow statement: ~ 2,2 bn €
 - ▶ operating statement: 3,6 bn €
 - ► -1,4 bn € NOT covered by cash flow statement
- Depreciation of investments: according to useful life (operating statement), while cash flow statement focuses on year of pay
- Deficit of central government 2014: cash flow does not reflect entire financial truth
 - ~ 3,2 bn € according to cash flow statement
 - ~9,1 bn € according to operating statement

Practical Benefits of Accruals: Selling or Purchasing of Assets

12

Fiscal illusion averted:

- Selling of assets: "cash only" shows revenue, not reduced assets
 fiscal illusion
- Purchasing of assets: "cash only" depicts purchasing price, not new assets
- Is a country richer or poorer compared to last year(s)? "Cash only" cannot answer this crucial question, accruals can.

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Practical Benefits of Accruals: Statement of Assets and Liabilities

ASSETS	31.12.2014 in Mio EUR	31.12.2013 in Mio EUR	1.1.2013 in Mio EUR	Difference 1.1.2013 - 31.12.2014
A Non-current assets	72.071	73.667	76.102	-4.031
A.I Intangible assets	455	452	368	87
A.II Property, plant and equipment	39.298	39.469	39.589	-291
A.III Securities and other investments	300	2.400	3.824	-3.524
A.IV Equity investments	25.436	24.544	25.189	247
A.V Long-term receivables	6.582	6.802	7.132	-550
B Current assets	15.344	16.515	13.407	1.937
B.I Short-term financial assets	0	0	0	0
B.II Short-term receivables	11.578	11.654	8.500	3.078
B.III Inventories	418	701	699	-281
B.IV Cash and cash equivalents	3.348	4.160	4.209	-861
Total assets				-2.094
NET ASSETS AND LIABILITIES	in EUR	in EUR	in EUR	in EUR
C Net assets (balancing item)	-148.327	-140.591	-134.167	14.160
D Non-current liabilities	198.770	188.051	187.220	11.550
D.I Long-term financial liabilities, net	177.604	169.905	169.702	7.902
D.II Long-term payables	16.215	14.666	14.005	2.210
D.III Long-term provisions	4.950	3.480	3.513	1.437
E Current liabilities	36.972	42.722	36.457	515
E.I Short-term financial liabilities, net	18.607	24.037	19.849	-1.242
E.II Short-term payables	17.318	17.995	16.156	1.162
E.III Short-term provisions	1.048	690	452	596
Total net assets and liabilities	87.415	90.182	89.509	-2.094

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Targeted Communication to Stakeholders: Benefits of Accruals

- ► Parliament:
 - Solid basis for fiscal decision making (accruals, not just "cash only")
 - additional expertise und support (parliamentary budget office)
 - targeted trainings for MoP and staff on how to use new levers
- Court of Audit: crucial watchdog to foster adequate application
- Citizens, media, markets, academic community: enhanced insight into public financial status
- Line ministries: Solid basis for decision-making (accruals, not just "cash only")

How to Keep the Reform Going: Magnetic Field Towards Reform

- Burn all bridges make reform irreversible:
 - True and fair view represents new constitutional budget principle
 - Clear signal to stakeholders: old world gone, better adapt in time
- Use pressure of biting watchdogs:
 - Parliament grills ministers if lack of ambition
 - Court of Audit reports to Parliament: high public attention
 - Fiscal Council uses improved info to lobby for fiscal sustainability
 - media, markets, civil society : use enhanced information to press for fiscal sustainability and high quality service delivery

How to Keep the Reform Going: Crucial Efforts AFTER Implementation

- Never stop convincing stakeholders:
 - provide practical examples how the reform creates added value to safeguard persistent support for reform
- Continuous training of staff:
 - training after as important as prior to implementation
- Use adjustments to strengthen reform:
 - no reform is perfect; the devil is in the details
 - minor adaptations might increase acceptance of reform substantially

How to Keep the Reform Going: Cultural Change Requires Time

- Manage expectations: no perfect application from the start, particularly true for accruals (lots of technicalities)
- Aim at continuous annual progress supported by watchdogs
- Reform requires more than new rules and laws change of mindset
 - accruals: dealing with fiscal risks and burden accordingly and in due time

Achievements and Challenges: Overview

- We did it and it works in most instances.
- Lean and effective change management applied successfully.
- ► Watchdogs increasingly play their role.
- Deficiencies still exist and have to be tackled.

Accruals: Achievements and Challenges

Achievements

 financial risks and deficiencies re fiscal sustainability made visible in operating statement and balance sheet

 growing public attention re these risks (for instance: highly negative net assets on federal level as a key fiscal sustainability indicator)

Challenges

- Court of Audit regularly discloses: Adequate application of accruals needs enhancement in detail:
 - accounting errors due to ITinterfaces or concerning leases
 - valuation (for instance: present value of long-term receivables)
 - deficiencies in recognizing provisions (pending litigation)
- public awareness of financial risks still needs substantial improvement

Conclusion

Budget reform

- is about cultural change towards fiscal transparency & accountability
 - knowing the current status of public finances is key to define future policy
 - depicting current status requires accruals based on international accounting standards
 - practical experience highlights the benefits of this approach
- requires a broad consensus to safeguard persistence of reform and
- Iong breath and ongoing passion of key stakeholders

Annex

Reform process architecture
 Examples of performance objectives and indicators
 Achievements and challenges of key

reform elements

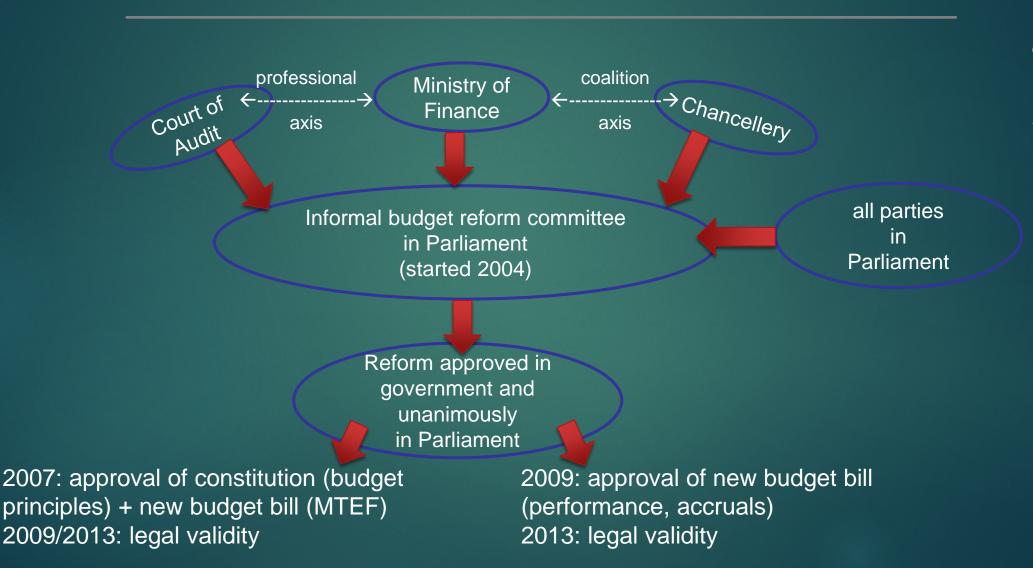
Reform Process Architecture 1

Core team met weekly: budget director +deputies+4-5 full time staff; agenda-setting, oversight, key concepts; minister informed

Extended team met biweekly: budget and ITdirectorate (≈ 20 staff); decisions on detailed concepts and implementation Sounding board met 2-3 times a year: reform concepts and procedures presented to line ministries; convincing practicioners

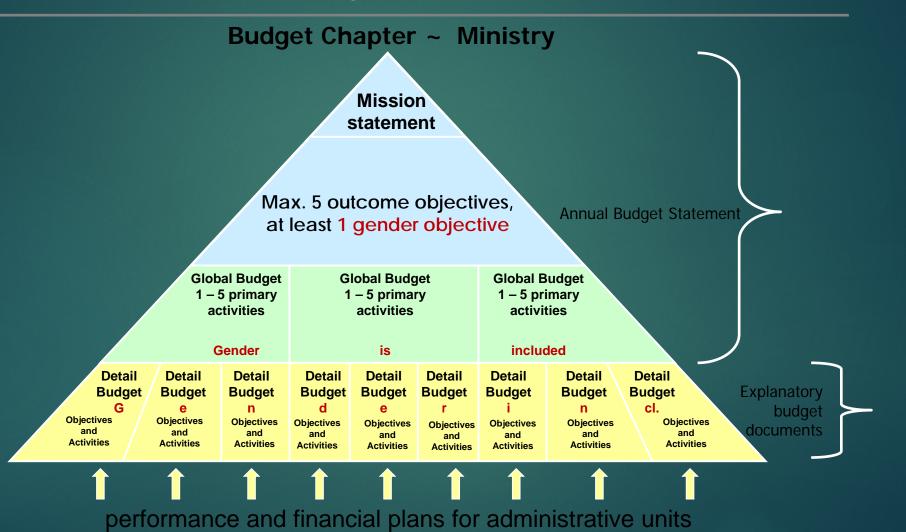
Informal parliamentary reform committee met 2-3 times a year; building political consensus Gerhard Steger, Beyond Traditional Budgeting, Los Angeles, 29 April 2016

Reform Process Architecture 2



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Practical Reform Results: Performance Pyramid



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Practical Reform Results: Performance A/1

- Outcome (budget 2016: Ministry of Education): Increased level of education for pupils and re adult education
- Why? importance of well educated population for prosperous development; decisive factor for successfully participating in society, economy and culture
- ► How?
 - implementation of reforms of schools (for instance: expanding full-time schools) and of training teachers
 - use of digital media; participation in international education programs

Practical Reform Results: Performance A/2

Success?

- pupils successfully finishing Secondary 2: 2012: 88,4%, 2016: 89%, 2025: 93%
- pupils meeting or outperforming education standards: 2009: 42%, 2016: 45%, 2021: 47%
- participants in adult education: 2014: 18688, 2016: 26.000, 2020: 28.500
- trained teenagers after compulsory education: 2013: 93,6%, 2016: 93,8%, 2025: 96%

Practical Reform Results: Performance B/1

- Outcome (budget 2016; Ministry of Social Affairs, Labour Market and Consumer Protection): Safeguarding longterm care and support for relatives
- Why? needy persons and relatives should be enabled to live a self-determined life

► How?

- quick decisions on care allowances
- demand-oriented supply of care services
- care allowances for caring relatives

Practical Reform Results: Performance B/2

Success?

- average duration of decisions on care allowances: 2014: 54,2 days; 2016: < 60 days; 2018: < 60 days</p>
- caring relatives receiving a care allowance: 2014: 9.200; 2016: 9.200; 2018: 9.200
- beneficiaries of 24hour-care allowance: 2014: 19.300; 2016: < 24.000; 2017: < 26.000</p>

Practical Reform Results: Performance C/1

- Outcome (budget 2016; Ministry of Health): Equal health care services for women and men focusing on genderspecific preventive healthcare
- Why? tackle gender-specific deseases (for instance prostate cancer and breast cancer) and health risks
- ► How?
 - early detection programs
 - improving data base on gender specific health risks

Practical Reform Results: Performance C/2

Success?

- women attending prophylactic health checks: 2013: 13,8%; 2016: > 14%; 2020: > 14%
- men attending prophylactic health checks: 2013: 12,9%; 2016: 13,1%; 2020: 13,3%
- women aged 45-70 screened re breast cancer: 2015: 48%; 2016: 49%; 2017: 50%

Practical Reform Results: Performance D

Outcome (budget 2016: Ministry of Finance): Enhancement of egovernment services for citizens, enterprises and public administration

- Why? quicker services; paperless workflow greens the processes
- How? active support to use e-government applications
- Success?
 - number of users of e-tax application: 2014: 3,7 million; 2016: 3,9 million; 2017: 4 million
 - e-tax returns enterprises: 2014: 87%; 2016: 88%; 2017: 89%
 - e-tax returns private persons: 2014: 62%; 2016: 64%; 2017: 65%

Practical Reform Results: Performance E

Outcome (budget 2016: Ministry of Labour, Social Affairs and Consumer Protection):

Improving ability to work for elderly persons (50+)

- Why? know-how contributes to growth, productivity and affordability of social system
- How? support programs fostering re-integration into the labour market
- ► Success?
 - ► employment rate of elderly persons (50-64): 2014: 56,4%; 2016: ≥58%; 2017: ≥58,5%
 - unemployment rate of elderly persons (50+): 2014: 9,1%; 2016: ≤ 9,8%; 2017: ≤9,8%

Practical Reform Results: Performance F/1

- Outcome (budget 2016: Ministry of Science): Creation of a coordinated and competitive higher education area
- Why? coordination of scientific community important to be internationally competitive
- ► How?
 - further development of higher education planning
 - performance agreements with universities and other scientific institutions
 - fostering mobility of students and university teachers
 - cooperations between scientific institutions and private sector

Practical Reform Results: Performance F/2

- Success?
 - number of joint/double/multiple degree programs at universities: 2014: 122, 2016: 140, 2020: 167
 - mobile (studies abroad) graduates: 2013: 25,1%, 2016: 27%, 2020: 27%
 - number of approved projects in EU research framework programs: 2014: 89, 2016: 300, 2020: 700
 - students per university teacher: 2014: 13,0, 2016: 13,1, 2020: 13,1
 - scientific institutions offering joint use of large-scale research infrastructure: 2014: 26 of 39; 2016: 27 of 39; 2017: 28 of 40

Practical Reform Results: Performance G/1 (Gender)

Outcome (budget 2016: Ministry of Families and Youth): Facilitating compatibility of job and family

- Why? to facilitate labour market participation
- ► How?
 - improved childcare facilities;
 - fathers to apply for childcare allowance

Practical Reform Results: Performance G/2 (Gender)

Success?

- birth rate: 2014: 1,46, 2016: 1,46, 2017: 1,46
- percentage of fathers applying for childcare allowance: 2014: 17,03%, 2016: 18,02%, 2017: 18,03%
- percentage of children aged 0-3 years in childcare facilities: 2013: 25,1%, 2016: 30%, 2017: 33%
- employment rate of mothers with children below 15: 2014: 66,5%, 2016: 67%, 2017: 67,5%

Achievements and Challenges: MTEF

Achievements

- mid-term planning as matter of course; calculation standards introduced
- ceilings obstacle to breach discipline (as more visible)
- MTEF usually accompanied by legal amendments of material laws to underpin MTEF figures
- line ministries use budget flexibility and spend smarter (build reserves)

Challenges

- foreseeable budgetary developments not always reflected appropriately
- even though MTEF amended annually
- MTEF figures not always sufficiently underpinned by necessary action
- recently: flexibility restricted in practice (limited use of reserves), credibility hampered

Achievements and Challenges: Performance

Achievements

- increased Parliamentary focus on results instead just on "Who receives how much"
- audits deal with performance, put pressure on applying performance budgeting adequately
- NGOs and media sometimes pick up performance to discuss ambition and/or service delivery
- altogether: cultural shift towards performance orientation takes place

Challenges

- ambition and consistence of performance objectives, outputs and indicators to be upgraded
- performance objectives, outputs and indicators not coordinated sufficiently among ministries (areas of overlapping responsibilities)
- public awareness and discussion of performance issues still need substantial improvement
- altogether: cultural change requires further progress